

# Effective Proposal Writing

How to get your research funded

TARGET GROUP	Postdocs
TARGET	This in-depth class over two full days brings you the much needed insights into the mechanisms of research funding, as well as hands-on practice with real application formats from a variety of funding organizations and programs (private foundations, DFG, EU).
TOPICS	Through examples and relevant exercises as well as class discussions, each participant learns how to develop their funding idea by matching it to the goals of a targeted funding programme. The exercises help participants to structure proposals that comply with funding agency requirements and that reflect the reading behaviour of reviewers. Participants receive an introduction to the general principles, tools and methods for proposal writing, concept development and overall design of proposals, basic components of proposals, development of a workplan, introduction into the perspective of funders and evaluators, understanding of the process from idea to funding.
TRAINER	Dr. Babette Regierer und Dr. Susanne Hollmann (SB ScienceManagement UG)
PERSON IN CHARGE	Dr. Christiane Haupt <a href="mailto:christiane.haupt@gv.mpg.de">christiane.haupt@gv.mpg.de</a>
VENUE	Max-Planck-Institut für biophysikalische Chemie (Karl-Friedrich-Bonhoeffer-Institut), Am Faßberg 11, 37077 Göttingen Tagungsstätte Harnack-Haus der MPG, Ihnestraße 16–20, 14195 Berlin Max-Planck-Gesellschaft – Generalverwaltung, Hofgartenstraße 8, 80539 München <a href="http://www.mpibpc.mpg.de">www.mpibpc.mpg.de</a> , <a href="http://www.harnackhaus-berlin.mpg.de">www.harnackhaus-berlin.mpg.de</a> , <a href="http://www.mpg.de">www.mpg.de</a>
FEE	The Administrative Headquarters will bear the fees for the speaker. The institute need to cover your travel expenses. Please note: Permission must be obtained before applying from your supervisor. Harnack-Haus charges a delegate rate of 40 Euro per participant and day. This is not included in the costs which are taken over by the Administrative Headquater and has to be paid by the MPis. At the Harnack-Haus we have a room contingent on request from 16.04. to 17.04.2018 under the reservation number „MPG4114“. Please make your reservation under <a href="mailto:info@harnackhaus-berlin.de">info@harnackhaus-berlin.de</a> .
NOTES	VA-Nr. 1014: Registration for this seminar starts January 1, 2018! VA-Nr. 1015: Registration for this seminar starts April 1, 2018! VA-Nr. 1016: Registration for this seminar starts June 1, 2018! Our participation conditions apply; they are included at the end of the brochure for further training.
MAXIMUM NUMBER OF PEOPLE	16
REGISTRATION AND CANCELLATION	Angelika Molkenthin <a href="mailto:angelika.molkenthin@gv.mpg.de">angelika.molkenthin@gv.mpg.de</a>

V-NR.	TERMIN VON	UHRZEIT	BIS	UHRZEIT	VERANSTALTUNGSORT
1014	16.04.2018	10:00	17.04.2018	17:00	Berlin
1015	18.07.2018	10:00	19.07.2018	17:00	Göttingen
1016	27.09.2018	10:00	28.09.2018	17:00	München