# Negotiation and Conflict Management

**TARGET GROUP** Postdocs, Group Leaders, Research Group Leaders

**TARGET** The aim of this workshop is to provide postdocs at MPG with an opportunity to build their understanding, skills and confidence in negotiating and communication with their supervisor, their colleagues and peers. This will improve their overall effectiveness as they pursue their research studies and maximize success of their future careers.

**TOPICS** The highly interactive workshop trains participants to:
- Adopt a mindset that is self-aware and sensitive to diverse people in various settings
- Consider alternative perspectives from differing views (from supervisor, coworkers, etc.)
- Apply sound conflict analysis models, tools and processes
- Understand system dynamics and complexity of issues and actors
- Develop a reflective practice of learning
- Work towards reaching constructive outcomes through the use of collaborative processes in science
- Use theory to get a better understanding of conflicts and apply pragmatic approaches to resolve them in research

**TRAINER** PD Dr. Alexander Schiller, PD Dr. Daniel Mertens

**VENUE** Max-Planck-Institut für Meteorologie, Bundesstr. 53, 20146 Hamburg

**FEE** The Administrative Headquarter will cover the fees for the speaker. The institute needs to cover your travel expenses. Please note: Permission from your supervisor must be obtained before applying.

**NOTES** Registration for this seminar starts 01.03.2019! Terms and conditions for the participation are included at the end of the brochure.

**MAXIMUM NUMBER OF PEOPLE** 14

**REGISTRATION AND CANCELLATION** Angelika Molkenthin angelika.molkenthin@gv.mpg.de

### Schedule

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