Negotiation and Conflict Management

**TARGET GROUP** Postdocs

**TARGET**
The aim of this workshop is to provide postdocs at MPG with an opportunity to build their understanding, skills and confidence in negotiating and communicating with their supervisor, their colleagues and peers. This will enhance their overall effectiveness as they pursue their research studies and maximize success of their future careers.

**TOPICS**
The highly interactive workshop trains participants to:

- Adopt a mindset that is self-aware and sensitive to diverse people in various settings
- Consider alternative perspectives from differing views (from supervisor, co-workers etc.)
- Apply sound conflict analysis models, tools and processes
- Understand system dynamics and complexity of issues and actors
- Develop a reflective practice of learning
- Work toward reaching constructive outcomes through the use of collaborative processes in science
- Use theory to inform their understanding, and apply pragmatic approaches to resolving conflicts in research

**TRAINER**
Prof. Dr. Alexander Schiller (Jun.-Prof.), PD Dr. Daniel Mertens

**PERSON IN CHARGE**
Dr. Christiane Haupt  christiane.haupt@gv.mpg.de

**VENUE**
Max-Planck-Institut für biophysikalische Chemie (Karl-Friedrich-Bonhoeffer-Institut), Am Faßberg 11, 37077 Göttingen
Max-Planck-Institut für Festkörperforschung, Heisenbergstr. 1, 70569 Stuttgart

**FEE**
The Administrative Headquarters will bear the fees for the speaker. The institute need to cover your travel expenses. Please note: Permission must be obtained before applying from your supervisor.

**NOTES**
VA-Nr. 1026: Registration for this seminar starts March 1, 2018!
VA-Nr. 1027: Registration for this seminar starts September 1, 2018!
Our participation conditions apply; they are included at the end of the brochure for further training.

**MAXIMUM NUMBER OF PEOPLE** 12

**REGISTRATION AND CANCELLATION**
Angelika Molkenthin  angelika.molkenthin@gv.mpg.de

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